



Hort Couture®

TROPICAL  
ORDER  
GUIDE

4.1

featuring **STACKABLES™**

In addition to listing available Hort Couture Tres Chic Tropicals and pricing, this Order Guide explains how to order Tres Chic Tropicals from Florida.



**96" TALL PALLET  
WITH (3) 32" TALL LAYERS**

Historically, shipping Tropicals north of the Mason Dixon line can be questionable. Plants damaged, crushed, broken and bruised is more the rule than the exception.

Hort Couture Plants has developed a shipping system that corrects the problems normally associated with shipping Tropicals from Florida. We call this packaging system:

# STACKABLES

The Stackables™ System is a truly revolutionary method to move Tropicals from Florida to your store, regardless of where you are located in the United States. Traditional shipments require 2-3 weeks after delivery to prepare the Tropicals to be retail-ready. With the Stackables System you essentially unpack the Tropicals, price them, and display them in your store the same day.

The Stackables System uses intelligent packaging techniques and reinforced cardboard to safely and effectively ship your Tropicals directly from Florida.

## MINIMUM ORDER: ONE PALLET

In addition to improving our system, Hort Couture Plants also reduced our minimum order size to one pallet. Shipping costs are based on a full 96" tall, "stacked" pallet.

## ALL-INCLUSIVE PRICING

There are no hidden costs or fees associated with the Stackables System. Plant cost includes all packaging and order assembly. Simply add the freight costs per pallet specified in the Freight Rates section for laid in prices.

## FREIGHT RATES

1-4 pallets: \$300 / pallet  
5-10 pallets: \$250 / pallet  
10+ pallets: call for quote  
West of Denver: call for quote

Freight is "per pallet"  
despite pallet height.



**64" TALL PALLET  
WITH (2) 32" TALL LAYERS**

**STACKABLES deliver retail-ready tropicals from Florida!**

# HOW TO CREATE AN ORDER

The Tres Chic Tropical program is delivered directly from Florida via Stackables™. Stackables are a unique packaging system designed to ensure your tropicals arrive safely, securely, and ready-to-sell.

In order to efficiently create an order, this Order Guide lists Tropicals by container size. Our Stackable System is based on packaging "multiples" of each container size in a "layer" on the pallet.

We suggest the following three steps to create an order utilizing Stackables:

## STEP ONE:

Create your Tropical order. Go crazy. Go nuts. Choose each and every Tropical variety (and container size) for your store.

## STEP TWO:

Based on container size, adjust variety numbers to fit in layers. Each line item in this Order Guide lists **MULTIPLES OF** (the minimum order amount for the variety) and **LAYERS OF** (number required of the variety to fill a layer).

Varieties are also listed by category. Varieties from the same category may be ordered in **MULTIPLES OF** to fill a **LAYER**.

Example: If ordering two varieties of Acalypha in 6" containers from a category, you may order in multiples of 6 to fill a layer of 48. Like, 18 Kilauea and 30 Tahiti. Or, 24 Kilauea and 24 Tahiti.

The three categories are Group A, Group B, and Group C.

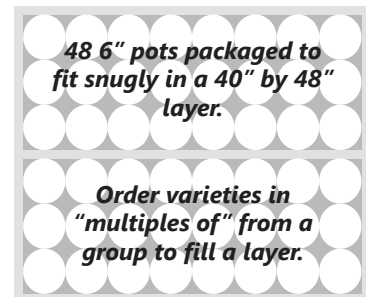
## STEP THREE:

This adjustment may be minimal, but can save money. Adjust layer numbers to fit pallets. In addition to each layer holding a set number of containers, each layer has a specific height (16-, 24-, 32-, 36-, or 48-inch).

Layers may be added with other layers from different production facilities to create a maximum 96" height for a single pallet. One layer is the minimum for a pallet. Freight for a 16" tall pallet is the same as a 96" tall pallet.

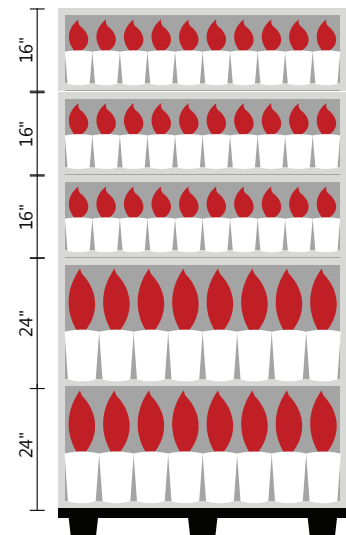
MULTIPLES OF	LAYERS OF	PRICE EACH
6	48	\$4.65
6	48	\$4.65

## LAYER CONFIGURATION

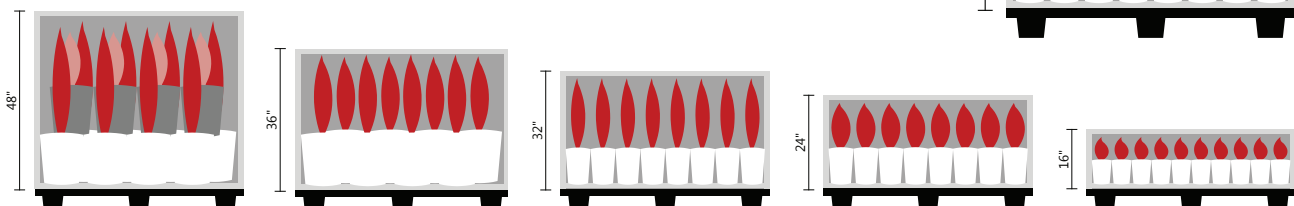


GROUP A
Acalypha Copperhead
Acalypha Kilauea

## LAYERED PALLET

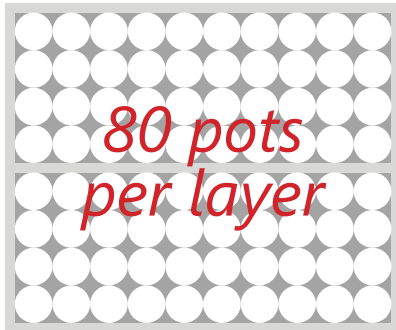


## LAYER HEIGHTS

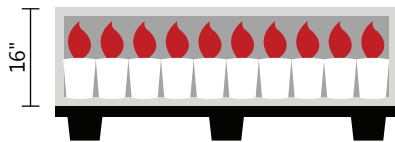


# 4.5" REGULAR

Order in multiples of 8 and layers of 80.



**This Stackable layer is 16".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.

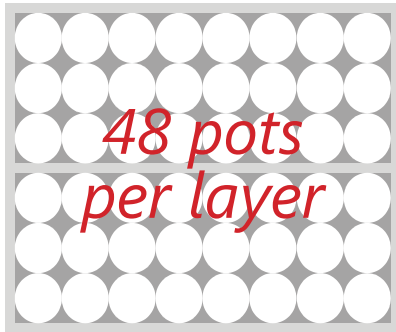


<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Mandevilla Vogue Audrey	8	80	\$4.10
Mandevilla Vogue Ginger	8	80	\$4.10

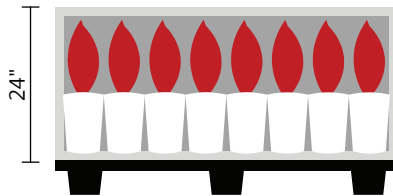
<b>GROUP B</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Sunny Succulents Assortment includes a selection of Aeonium, Crassula, Echeveria, Kalanchoe, and Sedum	8	80	\$3.45

# 6.0 REGULAR

Order in multiples of 6 and layers of 48.



**This Stackable layer is 24".**  
Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



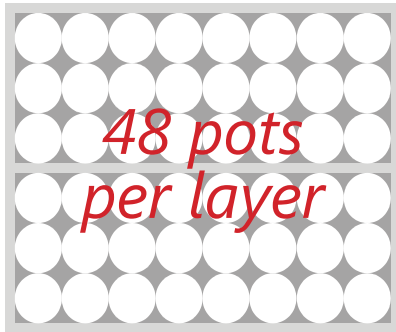
<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Acalypha Copperhead	6	48	\$4.65
Acalypha Kilauea	6	48	\$4.65
Acalypha Tahiti	6	48	\$4.65
Colocasia Mojito	6	48	\$8.55
Geranium Frosted Citrosa	6	48	\$5.60
Cordyline Mocha Latte	6	48	\$8.45
Hibiscus Floral Patio Assortment	6	48	\$7.50
Hibiscus Ingenue Assortment	6	48	\$8.75
Mandevilla Pergola Perfect Pink (hoop)	6	48	\$7.05
Mandevilla Pergola Perfect White (hoop)	6	48	\$7.05
Mandevilla Pergola Red Surprise (hoop)	6	48	\$7.05
Mandevilla Pergola Surprise (hoop)	6	48	\$7.05
Mandevilla Vogue Audrey (hoop)	6	48	\$7.30
Mandevilla Vogue Ginger (hoop)	6	48	\$7.30
Mandevilla Vogue Ruby (hoop)	6	48	\$7.30

<b>GROUP B</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Alocasia Baroque Sword	6	48	\$6.85
Alocasia Stingray	6	48	\$7.15
Pennisetum setaceum Fireworks	6	48	\$5.00

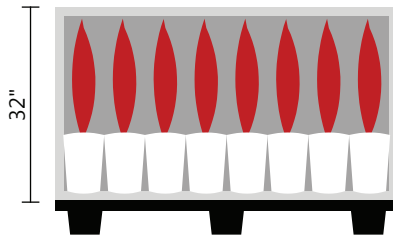
<b>GROUP C</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Fern Asplenium Austral Gem	6	48	\$5.90
Fern Athyrium Victoria	6	48	\$5.90
Fern Dryopteris Brilliance	6	48	\$5.90
Fern Nephrolepis Blond Frond	6	48	\$5.90
Fern Microsorium Crocodile	6	48	\$5.90
Fern Nephrolepsis Emina	6	48	\$5.90
Fern Nephrolepsis Tiger Fern	6	48	\$5.90
Fern Phlebodium Blue Star	6	48	\$5.90
Sunny Succulents Assortment	6	48	\$6.25

# 6.0 TALL

Order in multiples of 6 and layers of 48.



**This Stackable layer is 32".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



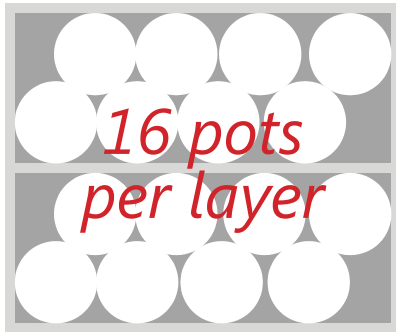
<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Phormium Apricot Queen	6	48	\$10.80
Phormium Pink Flamingo	6	48	\$10.80
Phormium Rainbow Sunrise	6	48	\$10.80
Phormium Sundowner	6	48	\$10.80
Phormium Wings of Gold	6	48	\$10.80

<b>GROUP B</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Cordyline Red Star	6	48	\$6.00
Orchid Patio and Garden Assortment includes a selection of Banana Daiquiri, Cosmopolitan, Sweet Sangria, and Tequila Sunrise	6	48	\$6.25

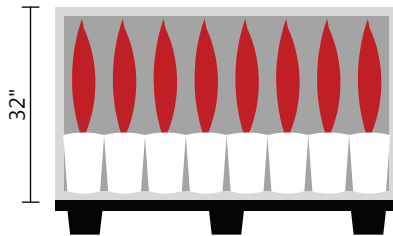
# 10" SHORT

GROUP A	MULTIPLES OF	LAYERS OF	PRICE EACH
Gardenia Aimee Yashioka (bush)	8	16	\$18.25
Hibiscus rosa sinensis Assortment (bush) includes a selection of orange, pink, red, and yellow	8	16	\$14.00

Order in multiples of 8 and layers of 16.

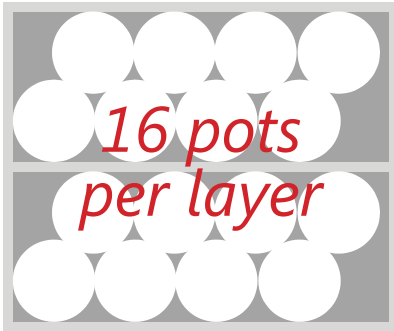


**This Stackable layer is 32".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.

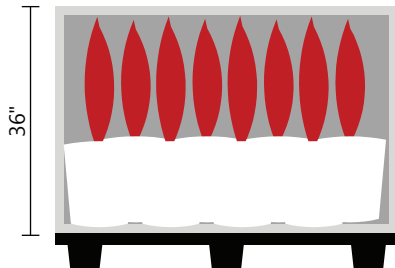


# 10" REGULAR

Order in multiples of 8 and layers of 16.



**This Stackable layer is 36".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



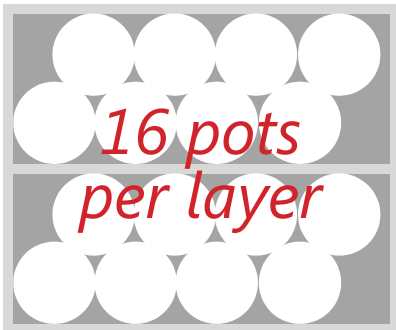
<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Cordyline Centerpiece Mocha Latte (bush)	8	16	\$17.10
Mandevilla Pergola Perfect Pink (trellis)	8	16	\$17.55
Mandevilla Pergola Perfect White (trellis)	8	16	\$17.55
Mandevilla Pergola Red Surprise (trellis)	8	16	\$17.55
Mandevilla Pergola Surprise (trellis)	8	16	\$17.55
Mandevilla Pergola -Two Color Mix (trellis)	8	16	\$17.55

<b>GROUP B</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Passiflora Obsession Bicolor Blast (trellis)	8	16	\$17.55
Passiflora Obsession Blue Moon (trellis)	8	16	\$17.55
Passiflora Obsession Cosmic Pink (trellis)	8	16	\$17.55
Passiflora Obsession Mars Red (trellis)	8	16	\$17.55

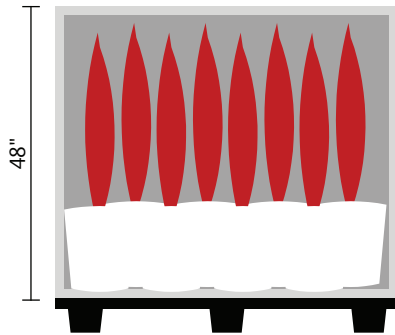
<b>GROUP C</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Anigozanthos Velvet Amber	8	16	\$15.75
Anigozanthos Velvet Gold	8	16	\$15.75
Anigozanthos Velvet Ruby	8	16	\$15.75
Cordyline Flamingo Road	8	16	\$17.10
Pennisetum setaceum Fireworks	8	16	\$12.00

# 10" TALL

Order in multiples of 8 and layers of 16.



**This Stackable layer is 48".**  
Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Alocasia Borneo Giant	8	16	\$17.95
Alocasia Elegant Elephant	8	16	\$17.95
Alocasia Nile High	8	16	\$17.95
Alocasia Stingray	8	16	\$17.95
Colocasia Mojito	8	16	\$16.85
Colocasia Royal Hawaiian Blue Hawaii	8	16	\$16.85
Colocasia Royal Hawaiian Diamond Head	8	16	\$16.85
Ensete Maurelii	8	16	\$17.35
Musa Basjoo	8	16	\$17.95
Musa Siam Ruby	8	16	\$17.95

<b>GROUP B</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Eugenia Monterey Bay (3-tier)	8	16	\$24.20
Eugenia Monterey Bay (pom pom)	8	16	\$28.35
Eugenia Monterey Bay (spiral)	8	16	\$28.35

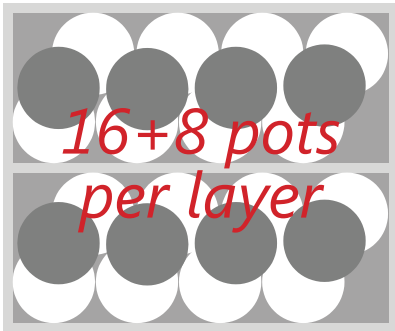
# 10" COMBO TALL

<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Belaperone (patio tree)	8	16	\$18.95
Duranta (patio tree)	8	16	\$18.35
Gardenia Aimee Yashioka (patio tree)	8	16	\$22.25
Hibiscus rosa sinensis (braid)	8	16	\$20.10
Hibiscus rosa sinensis (patio tree)	8	16	\$18.15
Hibiscus rosa sinensis (two ball)	8	16	\$21.15
Leucophyllum Texas Sage (patio tree)	8	16	\$18.50
Tibouchina (patio tree)	8	16	\$19.20

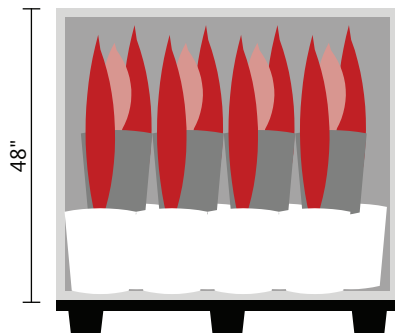
<b>GROUP A +</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Gardenia Aimee Yashioka (bush)	8	8	\$18.25
Hibiscus rosa sinensis (bush)	8	8	\$14.00

Order in multiples of 8 and layers of 16. Additionally, a sub-layer from Group A+ (multiples of 8 and layers of 8) may be inserted into the layer. These two containers may be nested together to create a layer of 24.

16 trees + 8 bushes = 1 layer



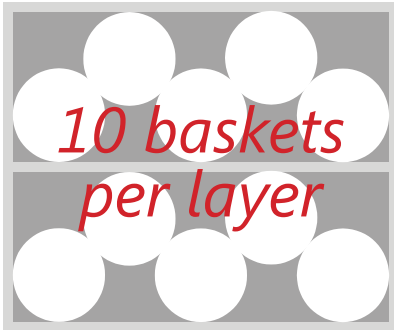
**This Stackable layer is 48".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



# 12" HANGING BASKET

<b>GROUP A</b>	<b>MULTIPLES OF</b>	<b>LAYERS OF</b>	<b>PRICE EACH</b>
Fern Nephrolepis Tiger Fern	5	10	\$19.15
Mandevilla Vogue Audrey	5	10	\$17.40
Mandevilla Vogue Ginger	5	10	\$17.40

Order in multiples of 5 and layers of 10.



**This Stackable layer is 32".** Combine this layer with other layers for a maximum height of 96" per pallet. Layers from different groups may be combined to create a pallet equal to or less than 96" tall.



Each Stackable™ layer is a specific height (16", 24", 32", 36", or 48").

Combine layers to create a maximum 96" height for each pallet (layers may be less than 96").

